US Army Corps
of Engineers

BRAC 2005 MARKET RESEARCH

John Rodgers

Chief Construction Contracts Branch,
Contracting Division

John.h.rodgers@swf02.usace.army.mil

(817) 886-1048

US Army Corps of Engineers

Market Research

- Web-based, user-friendly http://ebs.swf.usace.army.mil/BRACProgramInformation.cfm

- Purpose of Market Research:
  - Demonstrate experience relative to facility types
  - Construction Contractors, AE firms, subcontractors & suppliers
  - Results help the Government determine Industry's experience and capability to execute
  - Create a log-in and password to save data
- Survey form screen shots
- Choose the correct survey

Market Research Survey - Login - Microsoft Internet Explorer
http://swf-nb-fb-a0148.swf.usace.army.mil/ebs/Market_Research/BRAC/MarketResearchSurveyForm.cfm?ProjectID=1
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Market Research Survey
Base Realignment and Closure Act – 2005
San Antonio Area Program

The Department of Defense will be executing a multi-billion dollar program in the San Antonio area over the next five years. This market research survey seeks to identify industry's experience, past performance, and capabilities to execute this program.

The type of work to be executed under this program is primarily vertical though there are some horizontal projects.

Vertical Construction: Includes, but is not limited to, hospitals, medical research laboratories, health and dental clinics, dormitories, administrative/office space, classroom buildings, dining facilities, and vehicle maintenance facilities. Additional facilities may include parking garages, fire stations, youth centers, a fitness center and an IT switch facility.

Horizontal Construction: May include, but is not limited to, roads, parking, aircraft taxiways, low water crossings, drainage structures, bridges, cuts and fills, storm water pollution prevention measures, site restoration (hydro seeding/revegatation), clean up, fencing, vehicle barriers, lighting, and possible environmental mitigation work.

Work is located on the following installations in the San Antonio area: Camp Bullis, Fort Sam Houston, Lackland AFB, and Randolph AFB.

The Southwestern Division, U.S. Army Corps of Engineers, and the Air Force Center for Environmental Excellence requests information in the following areas in order to determine the most appropriate acquisition strategy to fulfill this need.

Introduction

Thank you for your interest in the work of the Army Corps of Engineers. Your responses are important to us. Depending on your area of interest, it may take more than an hour to complete this survey. To ensure your data is saved in the event that you are unable to complete the survey in one setting, please create a log-in and password.

The US Army Corps of Engineers will execute projects of all sizes. Therefore, it is important for Industry to respond to this market survey and demonstrate its experience relative to each of the above facility types. The results of the survey will help the Government determine Industry's experience and capability to execute the requirements. As this is a nation-wide survey, you will only need to complete this survey one time for your interest and capability to be included in our research.

The targeted industry groups for this survey are traditional construction firms, architect-engineer firms, and contractors that provide non-traditional construction methods,

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The targeted industry groups for this survey are traditional construction firms, architect-engineer firms, and contractors that provide non-traditional construction methods, such as Pre-Fabricated, Pre-Engineered, Panelized, Tilt-up, and Permanent Modular construction.

Section B Interest/Capability Introduction

Indicate where your firm has interest and capability to perform multiple projects (simultaneously). After selecting facility types, You will be asked detailed questions about your firms' Experience and Past Performance. You are cautioned that the facility types selected the longer the survey will be.

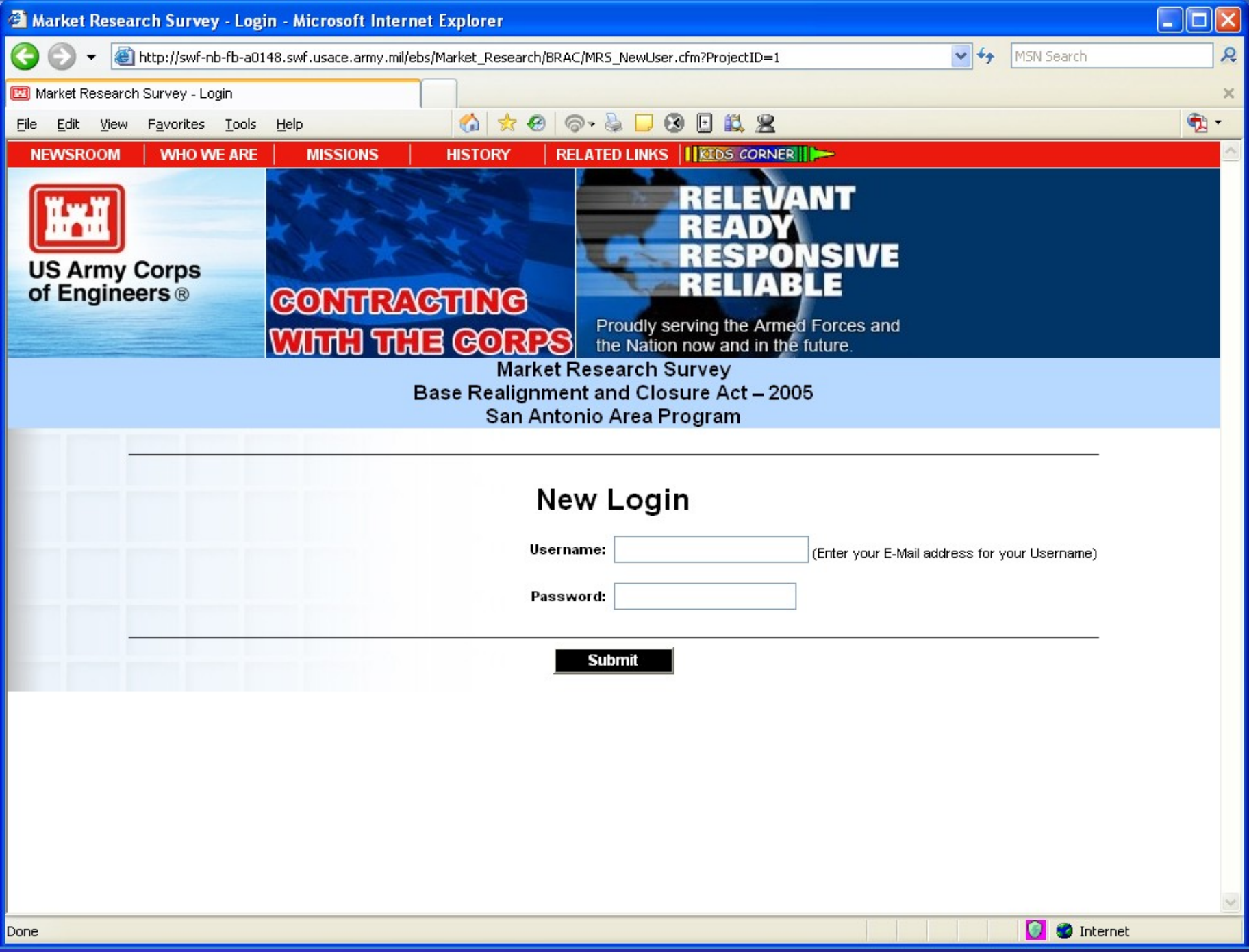
Please Login

Username:

Password:

Login

Click here for new Login account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Base Realignment and Closure Act – 2005
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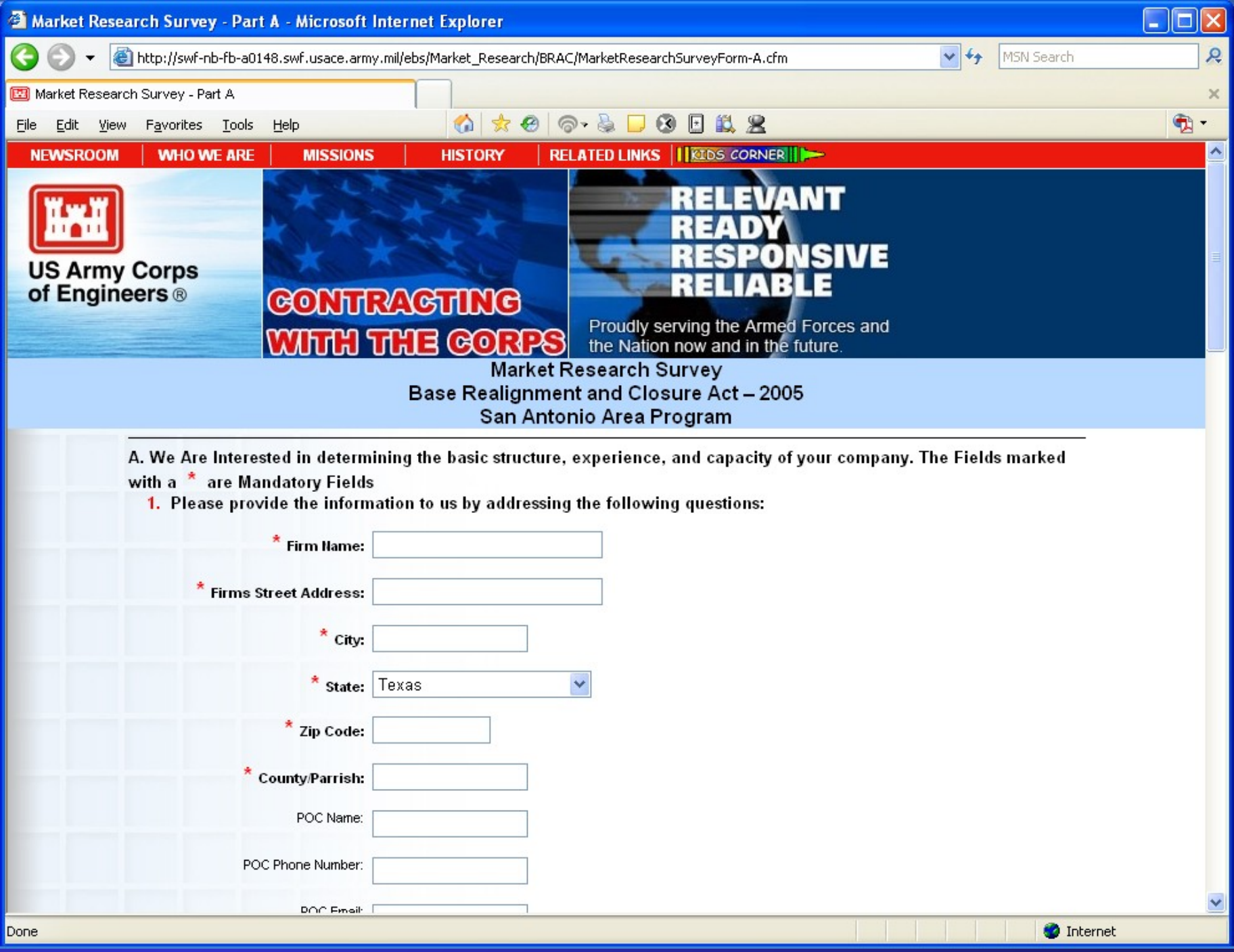
Password:
Submit
Done
Internet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A. We Are Interested in determining the basic structure, experience, and capacity of your company. The Fields marked with a * are Mandatory Fields
1. Please provide the information to us by addressing the following questions:
* Firm Name:
* Firms Street Address:
* City:
* State: Texas
* Zip Code:
* County/Parrish:
POC Name:
POC Phone Number:
POC Email:
Done
Internet

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Market Research Survey - Part A

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POC Email:

2. Is this a Joint Venture Firm? No

3. Type of Business? Construction Contractor

---

4. Home Office Cage Code?

If no CAGE code, go to this link and register http://www.ccr.gov/

---

5. Business Size:

Number of employees: Less than 500

Average Annual Receipts of the past three years: less than $12 Million

6. Business Category. If other than Large, please indicate if your firm is certified in any of the small business program by checking the appropriate box(es):

- [ ] Large
- [ ] Small (SB)
- [ ] 8(a)
- [ ] BSHUBZone
- [ ] BSServiceDisabledVO
- [ ] Woman-Owned
- [ ] Native American
- [ ] Small, Disadvantaged Business

If you're an 8(a) firm, please answer the following Questions:

please indicate what cities you have bona fide offices.:

please indicate when you graduate from the 8(a) program:

Please indicate whether you are in a mentor-protégé relationship? No

---

7. What was your total revenue for the past 3 years?

2003 Total Revenue:

Done

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Market Research Survey - Part A

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7. What was your total revenue for the past 3 years?

2003 Total Revenue:

2004 Total Revenue:

2005 Total Revenue:

8. Bonding Capacity:

Single Aggregate Project: less than $25,000

Total Cummulative Capacity: less than $1,000,000

Current aggregate Bonding Capacity available:

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9. Please indicate which North American Industry Classification System (NAICS) Codes apply to your firm. Check all that apply

- [ ] 236116 New Multifamily Housing Construction (except Operative Builders)
- [ ] 236117 New Housing Operative Builders
- [ ] 236118 Residential Remodelers
- [ ] 236210 Industrial Building Construction
- [ ] 236220 Commercial and Institutional Building Construction
- [ ] 237110 Water and Sewer Line and Related Structures Construction
- [ ] 237120 Oil and Gas Pipeline and Related Structures Construction
- [ ] 237130 Power and Communication Line and Related Structures Construction
- [ ] 237210 Land Subdivision
- [ ] 237990 Other Heavy and Civil Engineering Construction
- [ ] 238110 Poured Concrete Foundation and Structure Contractors
- [ ] 238120 Structural Steel and Precast Concrete Contractors

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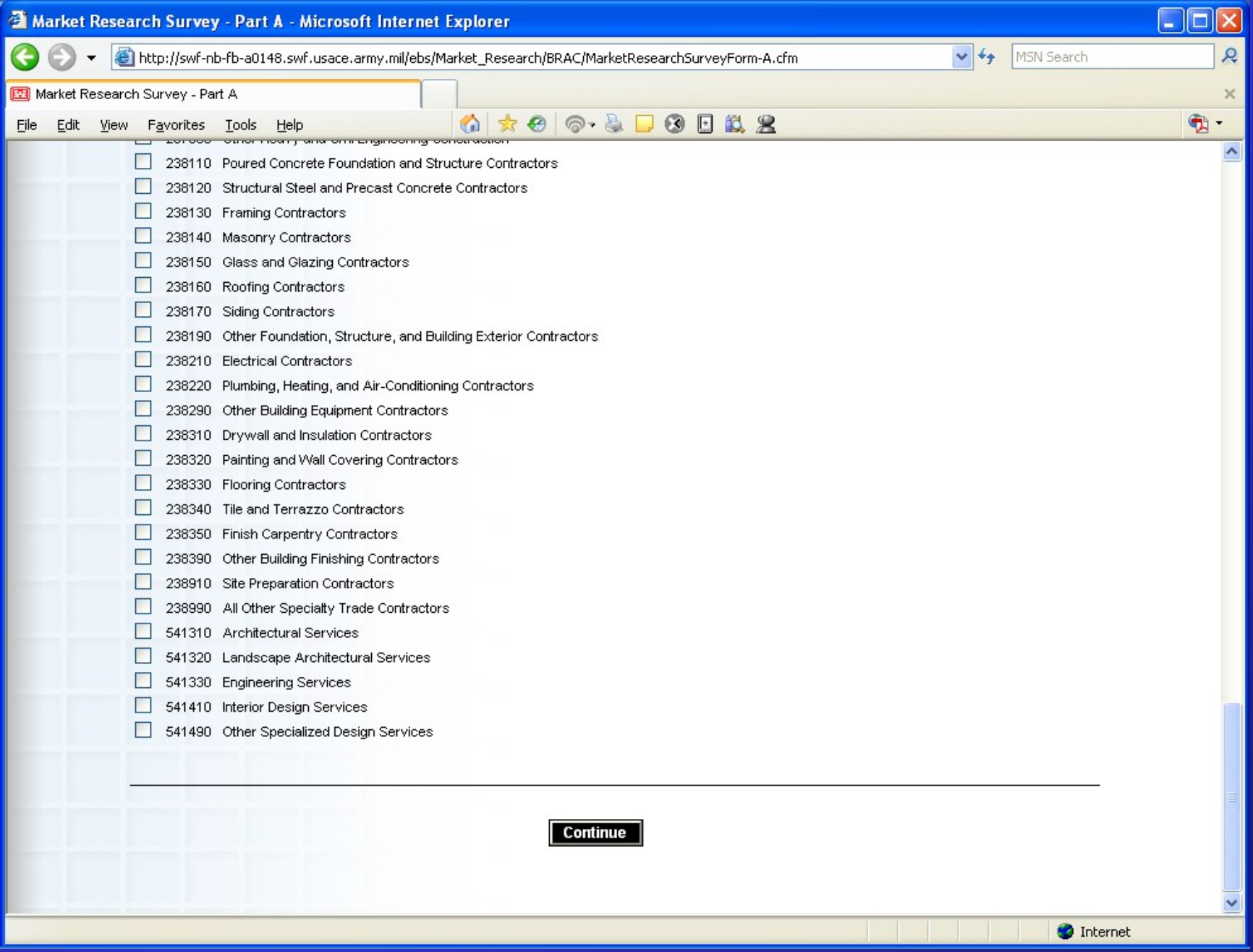
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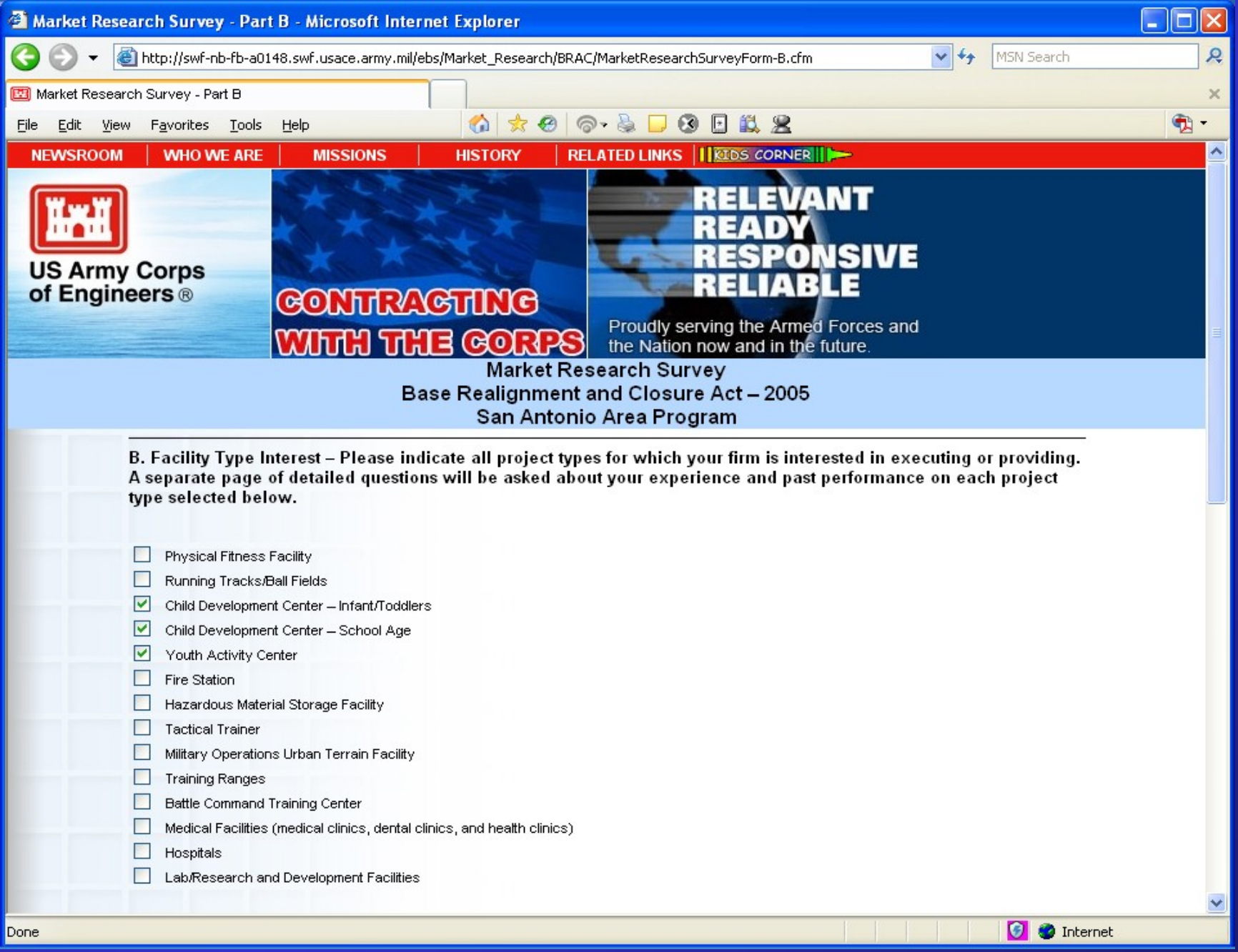
238110 Poured Concrete Foundation and Structure Contractors
238120 Structural Steel and Precast Concrete Contractors
238130 Framing Contractors
238140 Masonry Contractors
238150 Glass and Glazing Contractors
238160 Roofing Contractors
238170 Siding Contractors
238190 Other Foundation, Structure, and Building Exterior Contractors
238210 Electrical Contractors
238220 Plumbing, Heating, and Air-Conditioning Contractors
238290 Other Building Equipment Contractors
238310 Drywall and Insulation Contractors
238320 Painting and Wall Covering Contractors
238330 Flooring Contractors
238340 Tile and Terrazzo Contractors
238350 Finish Carpentry Contractors
238390 Other Building Finishing Contractors
238910 Site Preparation Contractors
238990 All Other Specialty Trade Contractors
541310 Architectural Services
541320 Landscape Architectural Services
541330 Engineering Services
541410 Interior Design Services
541490 Other Specialized Design Services
Continue
Internet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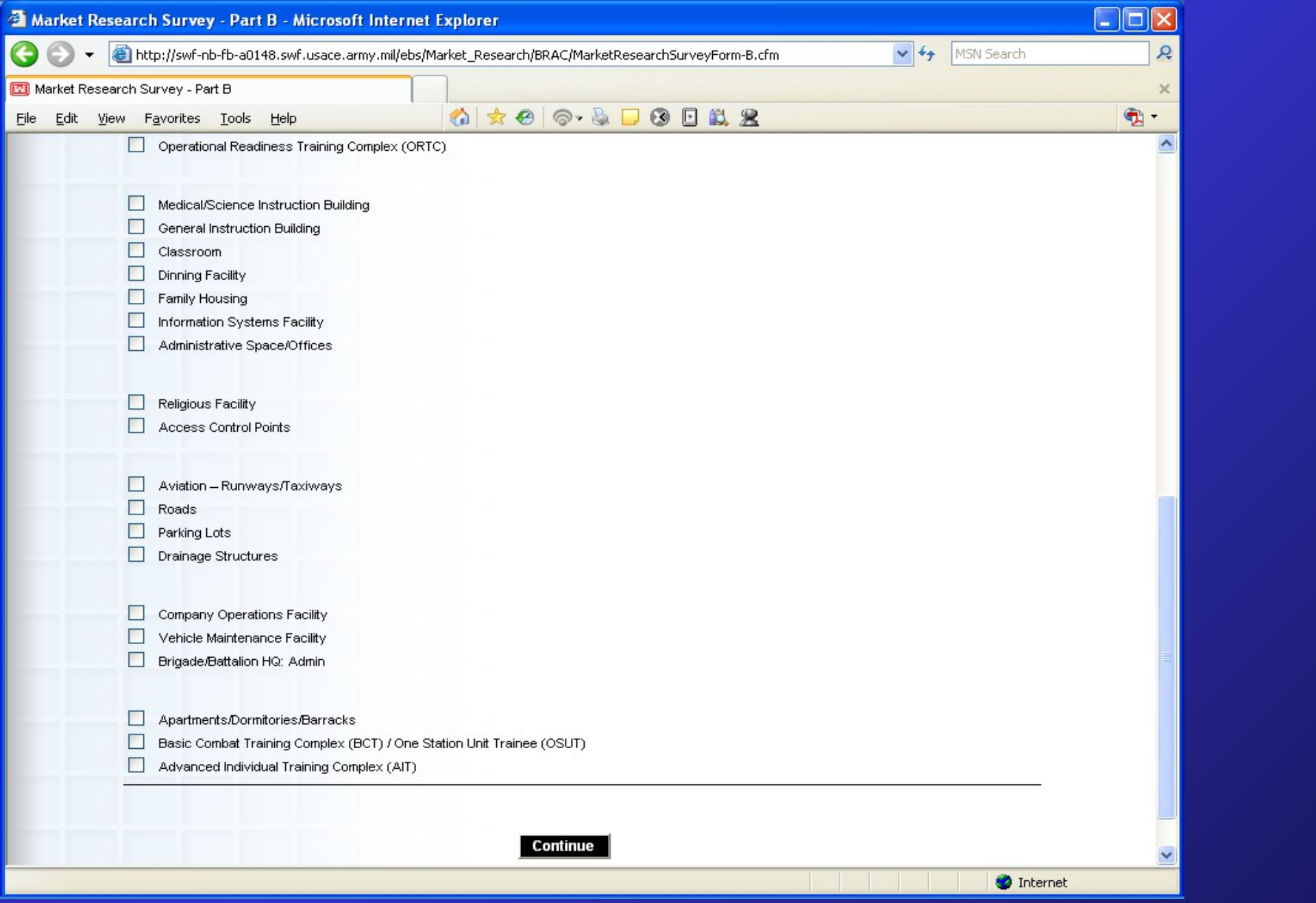
B. Facility Type Interest – Please indicate all project types for which your firm is interested in executing or providing. A separate page of detailed questions will be asked about your experience and past performance on each project type selected below.
Physical Fitness Facility
Running Tracks/Ball Fields
Child Development Center – Infant/Toddlers
Child Development Center – School Age
Youth Activity Center
Fire Station
Hazardous Material Storage Facility
Tactical Trainer
Military Operations Urban Terrain Facility
Training Ranges
Battle Command Training Center
Medical Facilities (medical clinics, dental clinics, and health clinics)
Hospitals
Lab/Research and Development Facilities
Done
Internet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Operational Readiness Training Complex (ORTC)
Medical/Science Instruction Building
General Instruction Building
Classroom
Dinning Facility
Family Housing
Information Systems Facility
Administrative Space/Offices
Religious Facility
Access Control Points
Aviation – Runways/Taxiways
Roads
Parking Lots
Drainage Structures
Company Operations Facility
Vehicle Maintenance Facility
Brigade/Battalion HQ: Admin
Apartments/Dormitories/Barracks
Basic Combat Training Complex (BCT) / One Station Unit Trainee (OSUT)
Advanced Individual Training Complex (AIT)
Continue
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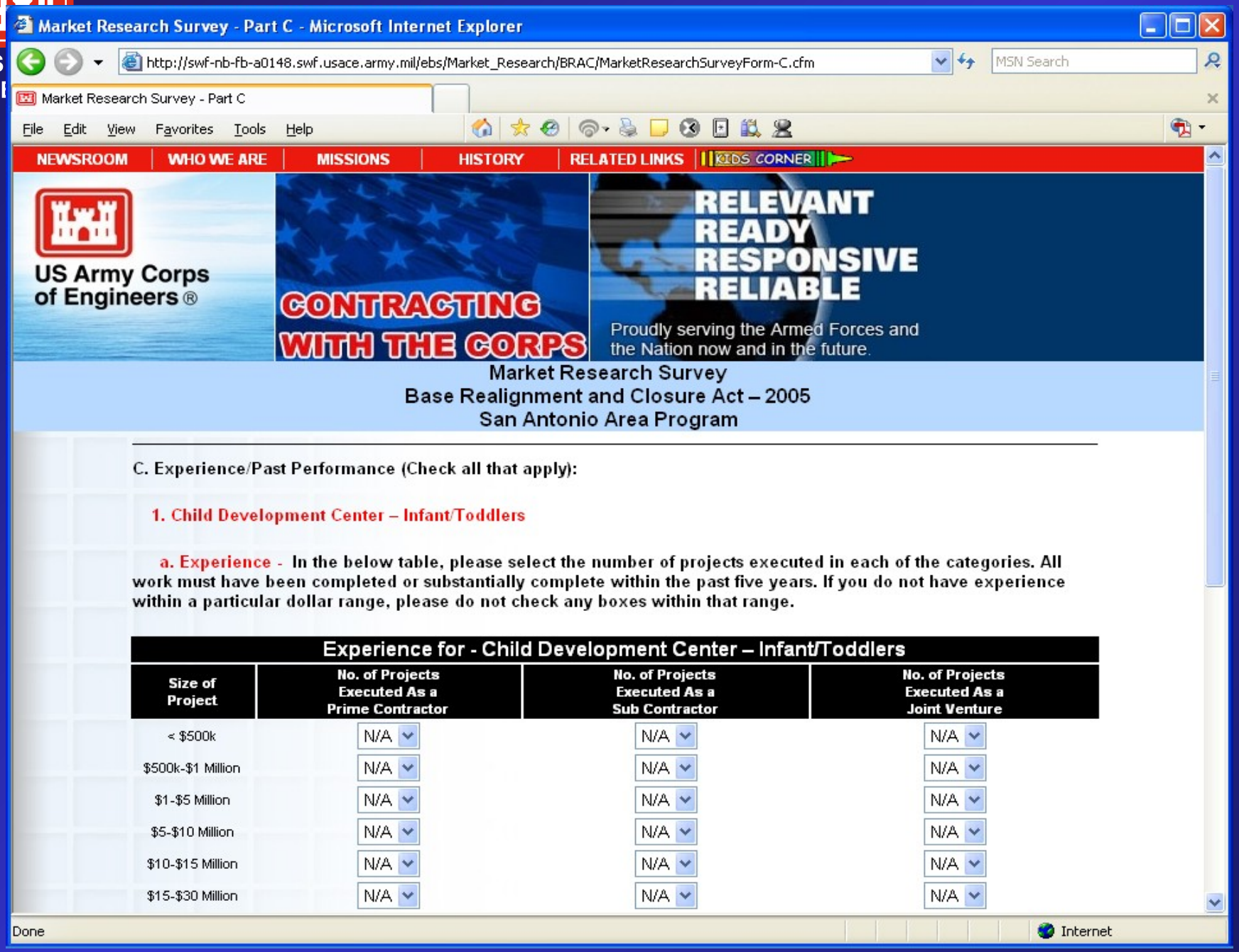
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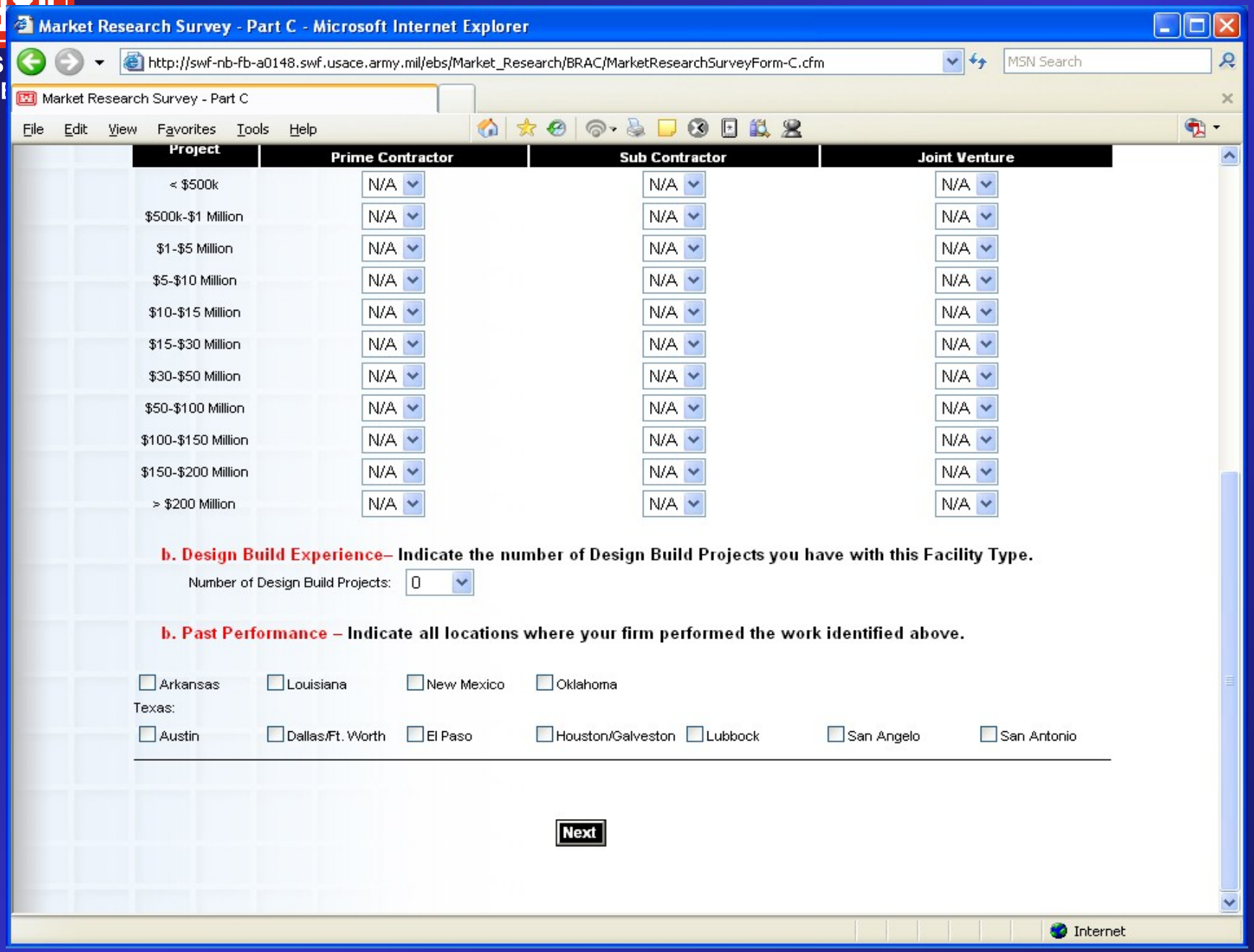
C. Experience/Past Performance (Check all that apply):
1. Child Development Center – Infant/Toddlers
a. Experience - In the below table, please select the number of projects executed in each of the categories. All work must have been completed or substantially complete within the past five years. If you do not have experience within a particular dollar range, please do not check any boxes within that range.
Experience for - Child Development Center – Infant/Toddlers
Size of Project
No. of Projects Executed As a Prime Contractor
No. of Projects Executed As a Sub Contractor
No. of Projects Executed As a Joint Venture
< $500k
$500k-$1 Million
$1-$5 Million
$5-$10 Million
$10-$15 Million
$15-$30 Million
N/A
Done
Internet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Project
Prime Contractor
Sub Contractor
Joint Venture
< $500k
$500k-$1 Million
$1-$5 Million
$5-$10 Million
$10-$15 Million
$15-$30 Million
$30-$50 Million
$50-$100 Million
$100-$150 Million
$150-$200 Million
> $200 Million
N/A
b. Design Build Experience– Indicate the number of Design Build Projects you have with this Facility Type.
Number of Design Build Projects: 0
b. Past Performance – Indicate all locations where your firm performed the work identified above.
Arkansas
Louisiana
New Mexico
Oklahoma
Texas:
Austin
Dallas/Ft. Worth
El Paso
Houston/Galveston
Lubbock
San Angelo
San Antonio
Next
Internet

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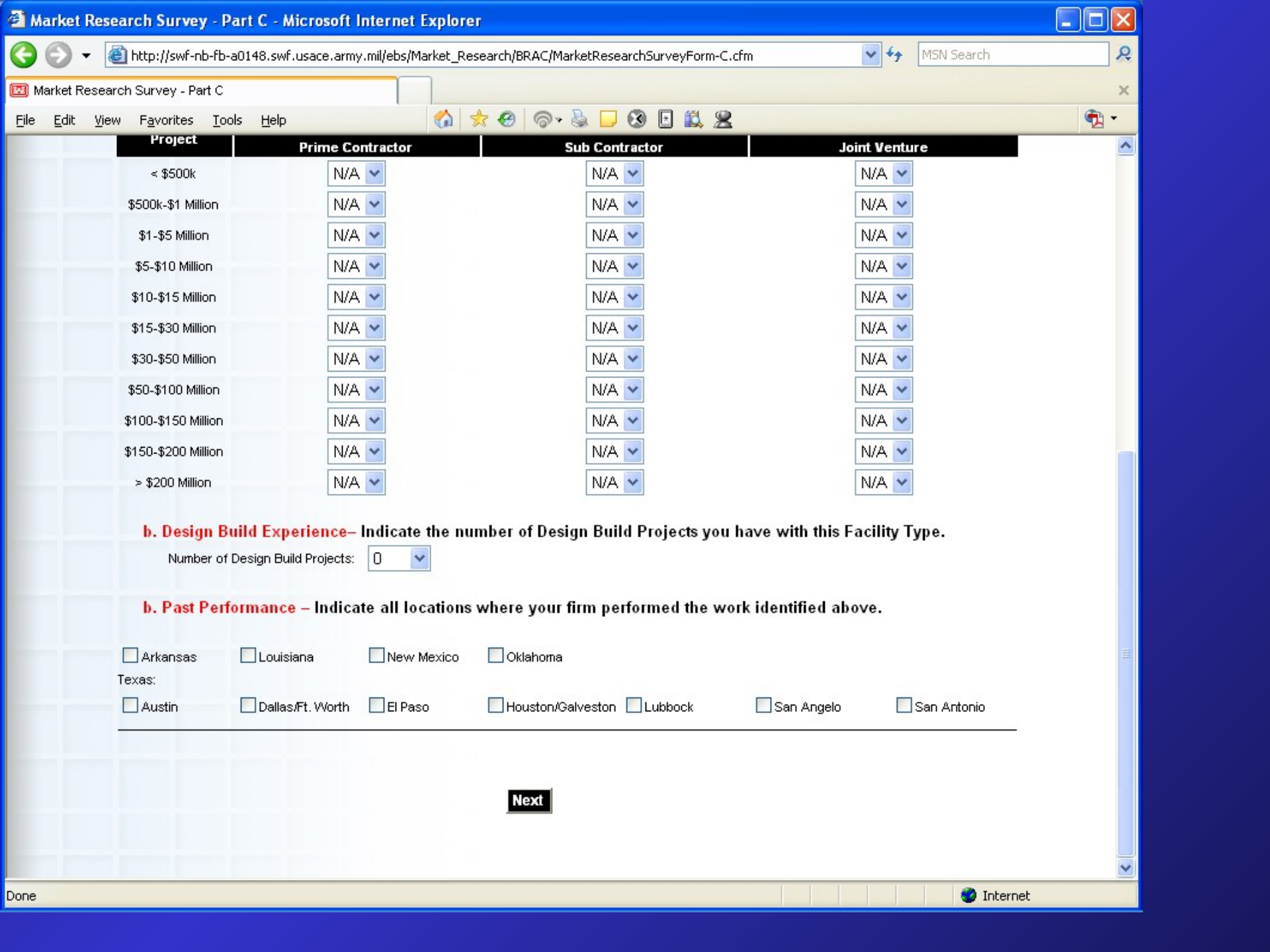
C. Experience/Past Performance (Check all that apply):

2. Child Development Center – School Age

a. Experience - In the below table, please select the number of projects executed in each of the categories. All work must have been completed or substantially complete within the past five years. If you do not have experience within a particular dollar range, please do not check any boxes within that range.

Experience for - Child Development Center – School Age			
Size of Project	**No. of Projects Executed As a Prime Contractor**	**No. of Projects Executed As a Sub Contractor**	**No. of Projects Executed As a Joint Venture**
< $500k	N/A	N/A	N/A
$500k-$1 Million	N/A	N/A	N/A
$1-$5 Million	N/A	N/A	N/A
$5-$10 Million	N/A	N/A	N/A
$10-$15 Million	N/A	N/A	N/A
$15-$30 Million	N/A	N/A	N/A

Done
Internet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Project
Prime Contractor
Sub Contractor
Joint Venture
< $500k
$500k-$1 Million
$1-$5 Million
$5-$10 Million
$10-$15 Million
$15-$30 Million
$30-$50 Million
$50-$100 Million
$100-$150 Million
$150-$200 Million
> $200 Million
N/A
b. Design Build Experience– Indicate the number of Design Build Projects you have with this Facility Type.
Number of Design Build Projects: 0
b. Past Performance – Indicate all locations where your firm performed the work identified above.
Arkansas
Louisiana
New Mexico
Oklahoma
Texas:
Austin
Dallas/Ft. Worth
El Paso
Houston/Galveston
Lubbock
San Angelo
San Antonio
Next
Done
Internet

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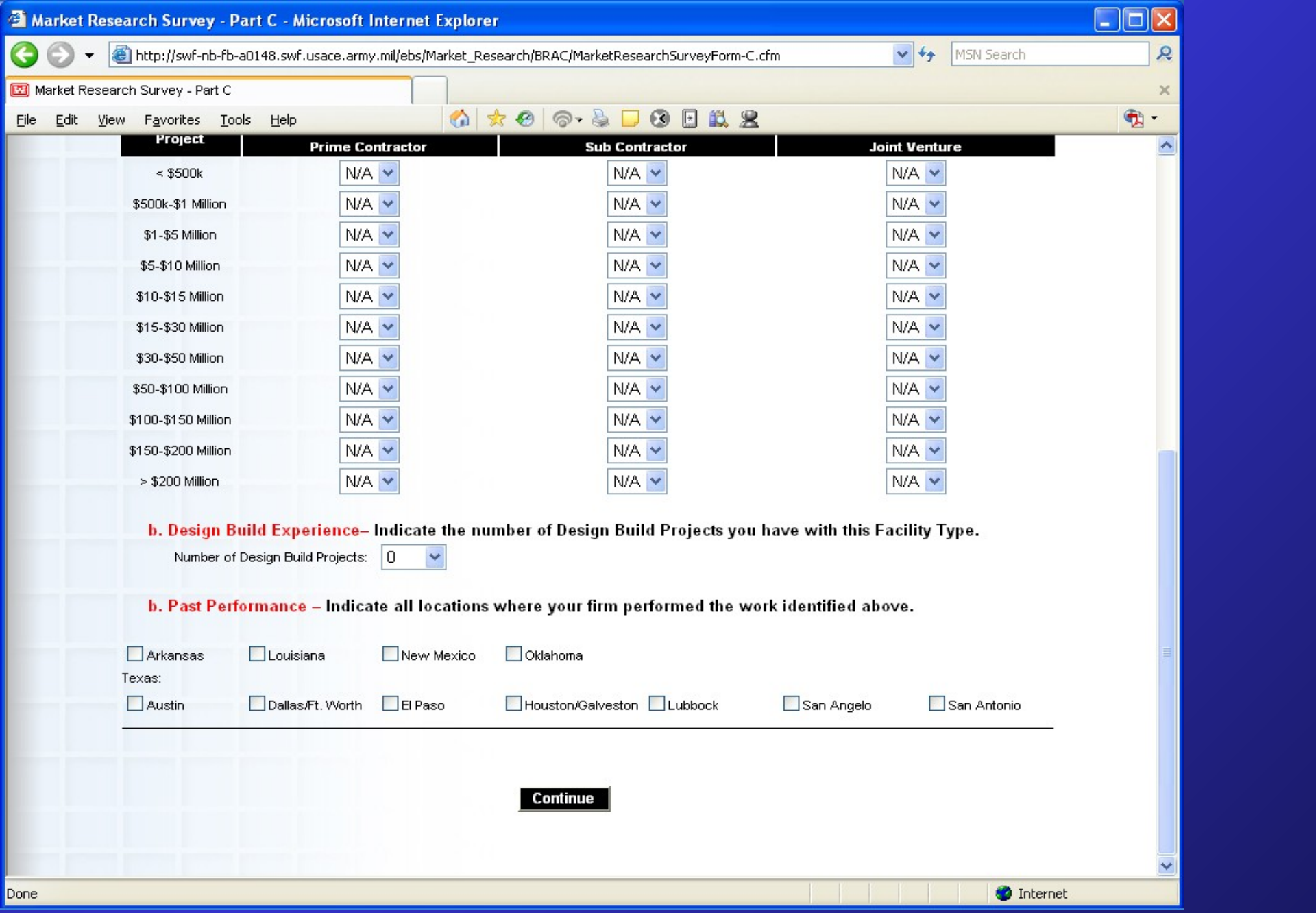
C. Experience/Past Performance (Check all that apply):

3. Youth Activity Center

a. Experience - In the below table, please select the number of projects executed in each of the categories. All work must have been completed or substantially complete within the past five years. If you do not have experience within a particular dollar range, please do not check any boxes within that range.

Experience for - Youth Activity Center			
Size of Project	No. of Projects Executed As a Prime Contractor	No. of Projects Executed As a Sub Contractor	No. of Projects Executed As a Joint Venture
< $500k	N/A	N/A	N/A
$500k-$1 Million	N/A	N/A	N/A
$1-$5 Million	N/A	N/A	N/A
$5-$10 Million	N/A	N/A	N/A
$10-$15 Million	N/A	N/A	N/A
$15-$30 Million	N/A	N/A	N/A

Done
Internet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File Edit View Favorites Tools Help
Project
Prime Contractor
Sub Contractor
Joint Venture
< $500k
$500k-$1 Million
$1-$5 Million
$5-$10 Million
$10-$15 Million
$15-$30 Million
$30-$50 Million
$50-$100 Million
$100-$150 Million
$150-$200 Million
> $200 Million
N/A
b. Design Build Experience– Indicate the number of Design Build Projects you have with this Facility Type.
Number of Design Build Projects: 0
b. Past Performance – Indicate all locations where your firm performed the work identified above.
Arkansas
Louisiana
New Mexico
Oklahoma
Texas:
Austin
Dallas/Ft. Worth
El Paso
Houston/Galveston
Lubbock
San Angelo
San Antonio
Continue
Done
Internet

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Base Realignment and Closure Act – 2005
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D. Additional Market Research Questions:

1. **Does your Company have Experience with Physical security and force protection design for military facilities?:** No
2. **Does your Company have Experience with Design and construction of foundations in highly expansive soils?:** No
3. **Does your Company have Experience with Design and construction of facilities in areas subject to extremes in humidity control and HVAC requirements?:** No
4. **Does your Company have Experience with Design and construction of facilities subject to significant seismic activity?:** No
5. **Does your Company have Experience with Design and construction of facilities subject to hurricane force winds?:** No
6. **Does your Company have Experience with Design and construction of secure facilities including sensitive compartmented information facility (SCIF) features?:** No
7. **Does your Company have Experience with Design and/or construction of LEED certified facilities?:** No

Done

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8. Does your Company have Experience with Building Information Modeling (BIM) experience in developing construction documents?: No

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9. Are there any constraints in the San Antonio area that might impact the execution of this multi-billion dollar program?: No

10. a. Provide a short Title/Description of the most significant constraint:

b. Please explain the most significant constraint in detail:

c. How can the Government mitigate this most significant constraint?:

11. a. Provide a short Title/Description of an additional constraint:

b. Please explain the additional constraint in detail:

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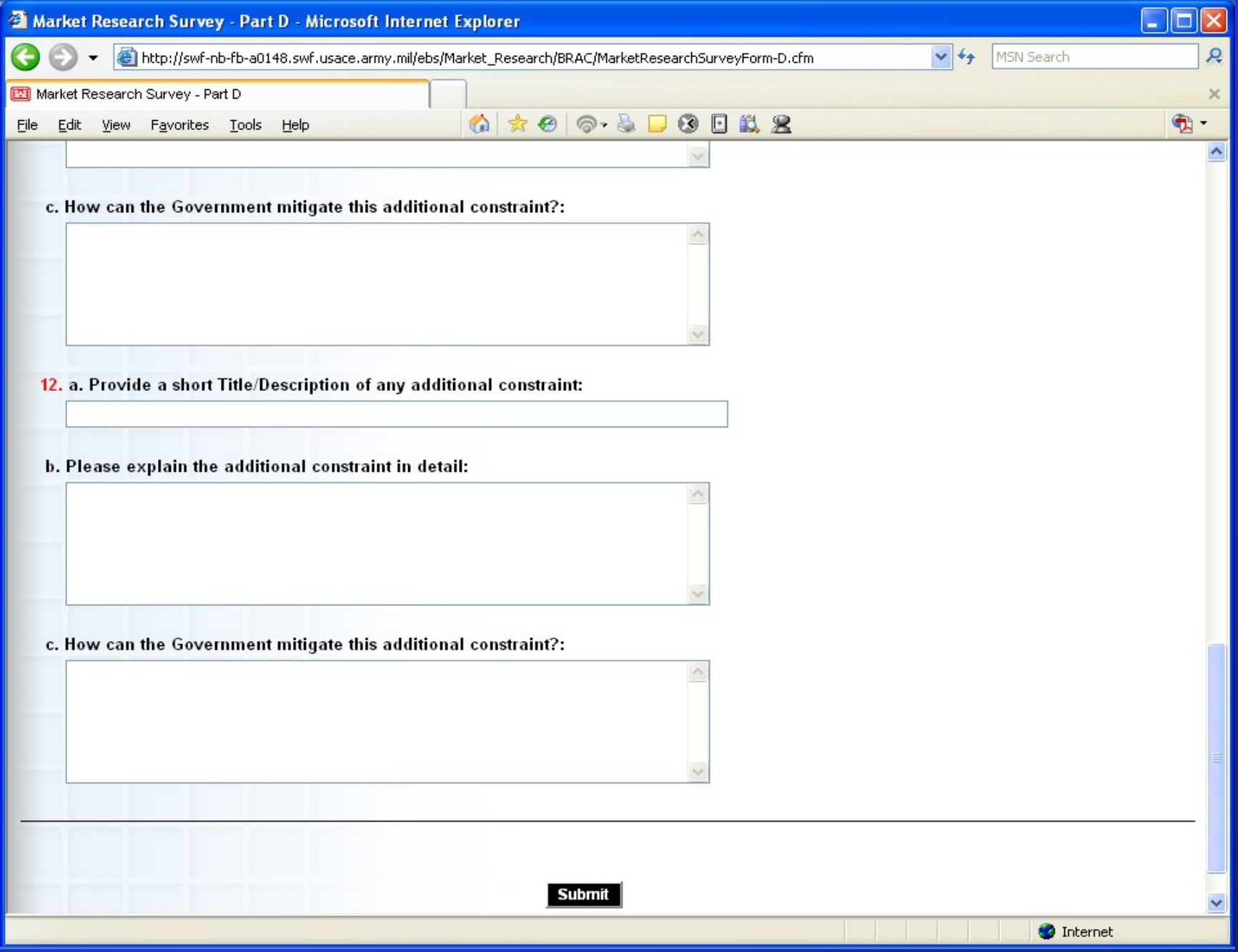
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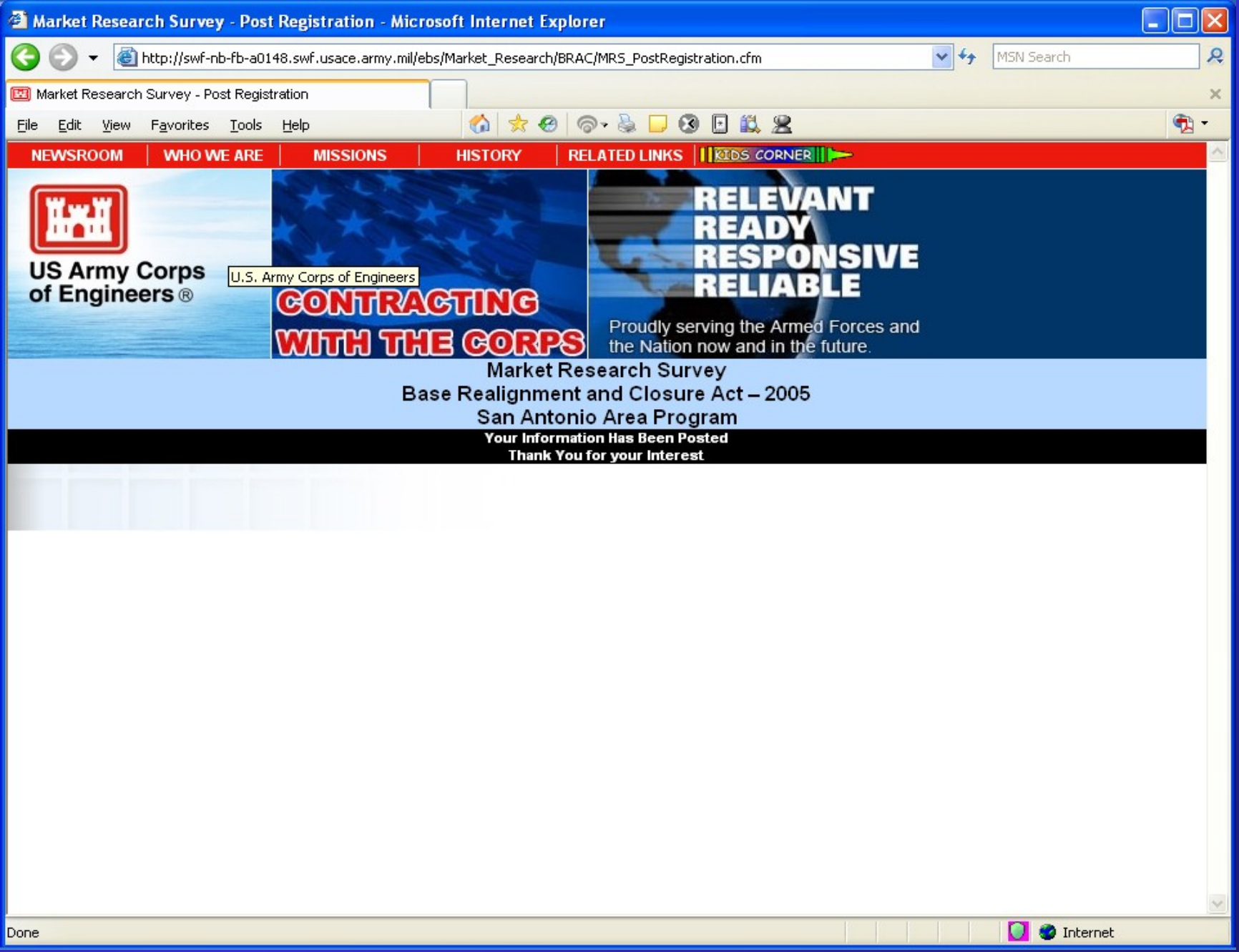
c. How can the Government mitigate this additional constraint?:
12. a. Provide a short Title/Description of any additional constraint:
b. Please explain the additional constraint in detail:
c. How can the Government mitigate this additional constraint?:
Submit
Internet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Your Information Has Been Posted
Thank You for your Interest
Done
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US Army Corps
of Engineers

QUESTIONS

John Rodgers
Chief Construction Contracts Branch,
Contracting Division
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